



DY-Computes

Dynamite Newsletter

Summer, 2010

Dynamite Economic Stimulus

How about a stimulus that you can really use? One that immediately puts money back into your bank account?

From now until Labor Day, you can save big on additional Dynamite user seats and source code!

Dynamite allows you to conserve on the number of user seats by giving you the ability to define any number of potential users but limiting their usage to a fixed number at any one time. For example, if you have a 3 user license for Dynamite, you can still create logins for 10 people realizing that only 3 can use the system at any given time.

For a limited time only, you can increase the number of simultaneous users at half the normal price of \$795. For a mere \$400, you can eliminate lockouts, access conflicts, and wasted time. That's the same price we were charging in 2003!

Also included in our economic stimulus is our Source Code Version. Normally priced at \$995, it is now available for only \$500. This option hasn't been that low since 1996. Talk about a rollback!

Call your Dynamite reseller or us directly at 760-751-1111 to order your stimulus package before Labor Day. Don't forget, like all good stimulus packages, ours will soon expire.

Pass It Along

Pass this copy of *DY-Computes* along to your co-workers. The newsletter is intended to keep you informed of advances to our products and business in general. If you'd like additional subscriptions, just send an e-mail to us at: Admin@SouthBySouthwest.com



How Time Flies!

We can't believe it's been over a year since our last newsletter. That should give you some idea of how busy we are.

Not only are we continuing to support and enhance our Dynamite Service System but we've also developed a product for the consumer market. Our ICE Cube System offers old and young alike six ways to protect themselves. See related material.

The Dynamite System just keeps growing with new features. This month, we released an interface to the Elavon credit card processor. Virtual Merchant allows Dynamite to post credit payments directly to your merchant account without having to key in repetitive data. Elavon is available through Costco at reduced rates. Check out the list on page 2 for more enhancements.

Author, Author

A book about how to live in a Wildland-Urban Interface (WUI) neighborhood has been written especially for young teens. Living in Exurbia is a story about retired grandparents, newly weds, and dating teens who came from vastly different backgrounds to discover that they have a lot more in common than one would have expected. Sharing the experience of a life threatening disaster changed their lives forever. While this is a fictional story, it is based on factual conditions and expert opinion.

"Exurbia" is defined as places just beyond the suburbs where the country looks like, well, the country.

The book was written in a story format that identifies common dangers that exist in the WUI. Teens can relate to the characters in the story and will come away with a few life lessons. Life in the country is wonderful but can be deadly if we ignore common sense. The book is a quick read and is only available in digitized form at: www.SouthBySouthwest.com. There is no charge for the book.

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Dynamite Enhancements

This is a summary of the dozens of modifications and enhancements that we've made in the past year. If you're running an old version, look at what you're missing:

- Interface to Virtual Merchant from Elavon.
- Multiple speed improvements.
- Added an inventory utilization report and a job site costing report.
- Added a function to track user movement between Dynamite functions.
- Replaced the ability to delete a service order with a Voiding Status.
- Added ability to immediately call any system form from the desktop shortcut.
- Added interface to Freight+ that will obtain a shipper tracking number and automatically create a charge in DY.
- Added a tool to help solve Sudoku puzzles. (Can be hidden via existing User Privilege logic.)
- Added a Purchase Order Amount to the service order.
- Added option to hide deleted records.
- Added ability to hide unprivileged menu options.
- Expanded feature set for the integrated accounting systems: Sage Pro, Sage Accpac, Turning Point, Account-Mate, Alere, and Vision Point.
- Implemented interfaces to new releases of the integrated systems.

How do I...?

I use Dynamite to open only a dozen orders each day and normally shut down after each one. How can I speed up the process?



The latest version of Dynamite, 14.00, enables you to immediately go to a specific screen when starting the system two ways. The first method entails selecting that screen from your User Profile. If you select the Service Order Screen, for example, it can appear immediately after

logging in. Once you exit that screen, you can go to any other screen. Only a few selections are available.

The second method is to add a special shortcut to your desktop. Begin by copying the existing Dynamite shortcut and then rename it (right mouse click) to something meaningful such as Open New Order.

Then change the properties of that new shortcut (another right mouse click). On the Target Entry, add the screen name desired such as DYSRCAL2 to open a new order. (Be sure to add a space between the DY.EXE and the DYSRCAL2.)

Use DYSRBILL to immediately call the Dynamite invoicing program or DYSRDASH for the dashboard. If you want to immediately run a report, such as the Order Status Report, enter two program names in the format: DYSYREPT,DYRPOS

A full list of screen names is available on the System Reports Menu or the Data Dictionary screen. All programs can be accessed, including your custom functions, except for certain System Functions.

How do I...?

I find it very time consuming to process credit card payments. What is this Virtual Merchant enhancement?

Virtual Merchant is a web-based credit authorization tool primarily designed for web sites. We implemented an interface to it for three reasons: 1. Many corporations already use Elavon as the credit card processor and are moving toward web shopping. 2. The regulations on this industry are getting tougher every year and by using their on line system Dynamite customers will automatically be compliant. 3. Our experience with ICVerify has been mixed and we were looking for a stable solution.

Elavon is the preferred vendor for Costco members thus providing an attractive rate schedule. The Virtual Merchant only costs \$149 plus \$8 a month and has proved to be quite reliable. It even features an automatic daily settlement.

Dynamite formats your cash receipt data and sends it to Elavon. The authorization process is performed through your Internet connection so there's no delay dialing the phone. Once the transaction is completed, Dynamite will post the charge to the invoice you select.