



# DY-Computes

Dynamite Newsletter

Spring, 2007

## Dynamite Service Duo Released!

*It's a service system...*

*It's a CRM system...*

*It's two, two, two systems in one!*

Dynamite Service Duo is exactly the same as Dynamite Generation 3, only different. Duo possesses the same service functions, entry screens, and reports as G3 but adds extensive contact management functionality, data mining that generates suggested customer reorders, and a reformatted menu that is organized by function.

The implementation of Dynamite Duo is identical to a normal system update without the need for file conversions. For current Generation 3 customers with an active software subscription, the move to Dynamite Duo is **free of charge**. Just another reason why customers should continue their subscription. Go to [www.DynamiteService.com](http://www.DynamiteService.com) to download.

## Author, Author

A book about how to live in a Wildland-Urban Interface (WUI) neighborhood has been written especially for the young teens. Living in Exurbia is a story about six residents who came from vastly different backgrounds to discover that they have a lot more in common than one would have expected. Sharing the experience of a life threatening disaster changed their lives forever. While this is a fictional story, it is based on factual conditions and expert opinion. "Exurbia" is defined as places just beyond the suburbs where the country looks like, well, the country.

The book was written in a story format that identifies common dangers that exist in the WUI. Teens can relate to the characters in the story and will come away with a few life lessons. Life in the country is wonderful but can be deadly if we ignore common sense. The book is a quick read and is only available in digitized form at: [www.SouthBySouthwest.com](http://www.SouthBySouthwest.com). There is no charge for the book.

## Pass It Along

Pass this copy of *DY-Computes* along to your co-workers. The newsletter is intended to keep you informed of advances to our products and business in general. If you'd like additional subscriptions, just send an e-mail to us at: [admin@southbysouthwest.com](mailto:admin@southbysouthwest.com)



## Accounting System Integrations

Dynamite continues to offer full integration to the latest versions of six different accounting systems. This includes Sage Pro Series 7.4, Accpac 5.4, Alere 5.1, AccountMate 7.2, Turning Point 5.0, and Vision Point 10.

When each accounting system vendor releases a new version, our staff installs it on our development machine and then determines whether Dynamite needs to be adjusted. On occasion, substantial database structures are changed because that vendor has made changes to their feature set.

We are committed to adjusting our interface to these systems as their publishers continue to enhance them. Dynamite customers who wish to stay current with their accounting system releases will also need to stay current with Dynamite releases.

In addition to the above systems, Dynamite will also extract general ledger entries for posting to these general ledger systems: Quick Books Pro, Simply Accounting, IAS Accounting, and older Vision Point versions.

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## Just a Few Reasons to Make Your Home Fire Safe Inside and Out

(You can add more)

- Your life's work
- Your old love letters
- Your kids' toys
- The trees in the back yard
- Your collection of baseball cards
- The prospect of losing what you have worked so hard to build
- Family gatherings at the dining table
- Your garden
- Your hobbies
- All your computer records
- All your paper records and files
- Your irreplaceable photos
- Cards your kids made
- Your cat
- Your dog
- All the birds around your feeders
- The handcrafted quilt from your grandmother
- Your wedding gown
- Souvenirs from your travels
- The remodel you're still paying for
- All your clothes, books, CDs, movies
- All your next door neighbor's tools

We could go on and on but the most important reason is: your life and the lives of your loved ones.

### Referral Bonus Program

Between now and Independence Day, July 4th, you can earn a free extension to your Dynamite Software Subscription. For each new Dynamite customer that you refer, you will be granted a full, one year extension of your subscription. This program can save you hundreds of dollars while providing you with valuable software updates.

The referral must purchase and install a new copy of Dynamite by July 4th. to qualify.

Help your business associates declare their independence from ineffective software. Don't delay as this offer expires soon!

### Quotable

"Freedom of the Press belongs to those who own one."  
A. J. Liebling of the *New Yorker*.

## How do I...?

*I operate a Depot Repair center with 25 technicians fixing cable TV equipment. Can Dynamite help me schedule these technicians and streamline the workflow?*



Included in Dynamite Version 13.04 is the ability to schedule labor resources for pending service orders. Particularly useful in a depot repair environment, this function matches technician skills to the equipment awaiting repair and automatically assigns techs based upon his/her time availability. This feature is different from the two scheduling calendars already in Dynamite in that repair standards can be employed and travel time between orders is not a factor.

Planning the labor work load is automatic but allows management to override the schedule. Dynamite eliminates the mundane without compromising management control.

Dynamite allows you to group like components so that a technical skill can be applied to the entire group. For example, one might group all customer computer monitors into a group called MON. The technicians skilled in repairing them would be assigned the MON skill. Each technician can have up to eight assigned skills.

Each component type can be configured for a standard repair effort such as .75 hours. Utilizing the Dynamite Bill of Materials feature, a family of parts and labor can be specified for each repair.

When automatically planning today's schedule only those components that are "in hand" are scheduled for repair. A formula that predicts expected arrival of additional components is used to plan the workload for an additional three days. Each day, the schedule is regenerated to compensate for shipping delays and expedited repairs.

The planner has the capability to reassign a repair to a different technician or none at all. Printed reports can be generated for better staff communication.